

Client Mid-size Single-use and Bioprocessing Plastics Supplier

Project Novel Container Technology and Trends Analysis

Date Date: Spring 2020

Manager Manager: Senior VP Business Development

- "Project exceeded expectations completely. Far and above met the expectation of the project."
- "This is the **best that I've seen** in these types of report."
- "The area we asked to be examined required a ton of knowledge, and considering the level of difficulty, this report was beneficial to my company, positive impact."
- "We know we can come to BioPlan and get the right information. The quality of the work/report was motivation for future work. It was completely focused with very challenging material."

Client Global Product and Services Supplier (Top 5)

Project Voice of Customer and Strategy Development for Cell Therapy Services

Date Fall 2021

Manager "Project Director"

- "Very happy with the outcome. **100% of the expectations met.**"
- "Very glad we hired BioPlan."
- "China team's data captured... were unbelievably [good]! Really loved reading the information; spot on. Hats off to the China team...a solid team is behind BioPlan"

Client Investment Group

Project Analysis of Opportunities in Single-Use Bioprocessing Cell Therapy Devices

Date Summer 2021

Manager "Director Marketing Strategy"

- "**Very valuable observations** from the interviews, made it into the report."
- "Technical insights into the...very specific aspects of the product usage."
- "...this report is spot on"

Client Global Product and Services Supplier (Top 5)

Project Demand for Single Use Bioprocessing Equipment in China

Date Summer 2021

Manager Manager: "VP Marketing"

- "Quality of the work and insights in this area **exceeded expectations.**"
- "BioPlan's services and work has always been good historically, and we look forward to future projects."

Client Global Product and Services Supplier (Top 5)

Project Cell Culture Media Analysis

Date Fall 2021

Manager "Project Director"

- "Identification of the key experts and the interviews were quite good. **Insights were all good.**"
- "China team has a good understanding of the market and the experts"

Client Global Product and Services Supplier (Top 5)

Project Consumables, Culture Media Related to Growth of Perfusion Bioprocessing

Date Winter 2020

Manager "Project Director"

- "**Exceeded all expectations for project.**"
- "Assertive in moving items in timely manner. Respectful towards the timeline, keeping an 'eye on the carrot'."
- "Good conversations and discussions led to a great project completion."

Client Mid-scale Equipment in Life Sciences

Project Market Research & Strategy: Leadership in Ion Exchange Resins for Bioprocessing

Date Date: Fall 2020

Manager Manager: "Senior Director, Marketing"

- "Research, analysis, and report very thorough. It's what we needed and **captured what we needed to answer.**"
- "...identified key points that we weren't aware of and confirmed other key points...well covered."

Client Mid-scale Single-use Device Supplier

Project Market Size and Trends for Single-use Bags

Date Summer 2020

Manager "VP Marketing and Business Development"

- "Team did a hell of a job. 'Saved my bacon.'"
- "Very good Report; great work. Timing was fantastic; the turnaround from the Team was unbelievable."
- "Responsiveness was phenomenal; and Report was high quality."
- "Confidence in their work was fantastic."
- Very, very satisfied. I'm looking forward to working with your team. Your responsiveness was phenomenal."